VOLUME XII • ISSUE 4 • NOVEMBER 2022 DEPARTMENT PRESIDENT JANE HARDACRE

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660%

# CO-LOR.

# THIS MONTH'S EDITION



3 **PRESIDENT'S MESSAGE** Jane Hardacre

## **MISSION STATEMENT**

In the spirit of Service, Not Self, the mission of the American Legion Auxiliary is to support The American Legion and to honor the sacrifice of those who serve by enhancing the lives of our veterans, military, and their families, both at home and abroad.

For God and Country, we advocate for veterans, educate our citizens, mentor youth, and promote patriotism, good citizenship, peace and security.

## **VISION STATEMENT**

The vision of The American Legion Auxiliary is to support The American Legion while becoming the premier service organization and foundation of every community providing support for our veterans, our military, and their families by shaping a positive future in an atmosphere of fellowship, patriotism, peace and security.

## ALSO INCLUDING...

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## UPCOMING EVENTS NOVEMBER 2022

- 4 District 4: President Visit
- 4 Unit 155: Crystal River Fundraiser
- 6 Unit 358: 2nd Annual Luau Fundraiser
- 8 Materials Science Conferences
- 12 Boys & Girls State Fall Picnic
- 13 District 5: Meeting
- 18-20 Department Fall Conference



Want to submit an article and/or photos to The Glorida Canvas?

alafl.org/submit secretary@alafl.org

# **PRESIDENT'S MESSAGE**

JANE HARDACRE



"Our prime purpose in this life is to help others. And if you can't help them, at least don't hurt them." ~ Dalai Lama

We would like to reassure the Legion Family members affected by Hurricane Ian that The Department of Florida American Legion family is standing behind you! We will be with you

every step of the way during your recovery, rebuilding, and revitalization period.

Our thanks go out to all the members who are donating supplies, and money, to the hurricane relief efforts. You all said #colormethere without hesitation! Watching the relief efforts on social media has shown that we truly are a FAMILY!

We have received a few calls regarding scheduling the picking up of collected supplies. Please reach out to your District President. They in turn will contact the American Legion Area Commander to schedule this. Since the areas affected are still unstable, the Legion requests that you do NOT make a trip yourselves. Thank you for RESPECTING the directives from the Legion.

#### Updated Directive:

The American Legion has now determined that the relief effort has taken the next step. No more supplies needed at this time. If you still have supplies, contact your District President for the final pickup.

\*\* Now monetary donations are appropriate as the Post Families start to rebuild. If your Unit would like to make a donation, please send a check to ALA Department of Florida. In the memo section put Hurricane Ian supplies. Do not forget to attach a Donation Remittance Form.

Fall Conference is right around the corner! We have lined up numerous classes for our members to learn more about our great organization! The dates are Friday, November 18 through Sunday, November 20 at the Caribe Royal Orlando. Our National President Vickie Koutz will be visiting Florida at Fall Conference. Her focus this year is "Honoring our Veterans every day."

Keep working our mission and supporting the American Legion. You have all heard me say, "The families that work together, thrive together." Seeing how the Department of Florida American Legion Family has come together during this natural disaster, we will survive!

I am proud to be a member of the Department of Florida. I look forward to my visits in your Districts. Keep up the great work and....... "Thank you for coloring our world!"

#### #ColorMeThere

# WELCOME TO OUR STAFF

PATSY SEWELL - MEMBERSHIP COORDINATOR



It gives us great pleasure to introduce to you the newest member of our team.

Patsy comes to us with 20 plus years experience as a Quality Assurance Specialist in Medical Transcription / Editing. Patsy's documentation skills, along with her attention for detail and customer service skills made her an excellent candidate for this position.

Patsy is a 6-year active member of Unit 183, Old Glory in Fern Park. Let's give a BIG Auxiliary Welcome to Patsy Sewell



# **1ST VICE PRESIDENT**

#### DEE BELL



## **COLOR YOUR WORLD**

Angels are always right where you are!

Some angels lead the way for us, and some lift us up. Some travel alongside, and some follow along. Some are family or friends, some are strangers who appear when we need them, and some work behind the scenes. Your life is truly filled with them, and all are there to take you under their wings. #ColorMeThere





#### Psalms 68:13 (King James Version)

Though ye have lien among the pots, yet shall ye be as the wings of a dove covered with silver, and her feathers with yellow gold.

#### Our recently departed Sisters:

Name	District
Cynthia R Maile	1
Carolyn Losey	2
Carol Johnson	4
Jacqueline Tatrow	4
Shern Bowcock	4
Phyllis Adamoyurka	4
Virginia Dufort	4
Ann Toague	5
Linda Daniels	5
Mary Axon	6
Naomi Payne	6

May the Lord bless us and keep us. May the Lord make his face to shine upon us and be gracious unto us. May the Lord lift up his countenance upon us and give us peace. (A Judeo-Christian Blessing)

Name	District
Mary R Gilmore	6
Pam Bradley	8
Barbara Falvey	11
Phyllis Gross	12
Debra Tosi	12
Patricia Hughs	13
Nola Dischert	14
Leanore Williams	14
Hazel Zaborski	15
Dorothy "Dottie" Brennan	16





I am so honored to be serving as your Department Historian for 2022-2023. At this moment I do not have any Committee members, but I will announce them in the near future. First I want to thank Jan Farrington, for putting a packet together with some great suggestion or

guidance while writing a committee report or writing your Units History Narrative.

I agree, for all Unit Historians to keep a small notebook in your car or pocketbook. This way you can write down any pertinent information, dates of Unit events within your Post Home or within you Community. At each Unit meeting ask the Secretary for a copy of the minutes. File them in a chronological order in a binder, this way when you start your history narratives, it will be a lot easier for you. Also, your photos keep them with the written event, the date and describe who is in the photo.

My suggestion, start now and follow the guideline, which is with the Program Action Plan, at the end of the year you can always add to your files.

#ColorMeThere, painting our towns for our Veterans

## MEMBERSHIP STACY CUSANO



Hello Artists!

Hello Artists!

We are on a roll! We have our first Unit to reach their 100% Membership Goal! Congratulations to Unit 220 in Ft Lauderdale. There are a few units behind them that

just need 1 member each to meet their goal as well! Our next Department goal is 75% by Pearl Harbor Day (December 7, 2022). So how do we recruit new members? Our National Membership Chairman Linda Tome has given us 23 ideas how. Hopefully your unit can use these to help grow our Auxiliary Family!

#### 1. Host a "bring a friend" meeting

Encourage members to bring someone. This could even be a recurring event so that new members are continually bringing new friends! Maybe make this meeting a "bring a dish to pass" by members -- too formal? How about dessert & coffee??

#### 2. Reach out to former members

Some people might be ready to come back – maybe there were issues before; let them know

that there is new leadership!

- 3. Encourage members to share your newsletter Especially if they're featured in it! Don't have a newsletter? Start one! Best way to get the word out of what events are coming up and the outcome of recent events!
- **4. Invite members' families to events** Spouses, siblings, parents, and (grown-up) children are all potential members (depending on how the member was eligible for membership).
- 5. Help members develop an "elevator speech" about their membership

Why are they members? What's the biggest benefit of membership? Can they explain the purpose of the ALA? What was a recent event that they participated in?

- 6. Ask your members for recruitment ideas They may have an idea you haven't thought of before, or know about opportunities within their own social networks.
- 7. Offer ALA business cards to your members It's an easy way for them to point people to your Unit/Council/County/District and share

Membership continued on page 6 >>





<< Membership continued from page 5

more easily with their network. Put a line for the member to put their name so that they get the credit for referring someone new!

8. Offer an alternate meeting time to attract people with different schedules

Is your meeting time leaving out a whole group of people, like those with 9-5 jobs or early bedtimes? Switch up your offerings to attract more people.

#### 9. Volunteer as a group

You'll get to do good as well as meeting other volunteers! And be sure to brand yourself with the ALA logo!!

10. Coach members on creating a welcoming experience

Getting potential new members to attend meetings is only half the battle! Remind current members to greet newcomers and avoid ALA jargon when there are visitors.

11. Ask members to list their membership in their professional bios

It gets the ALA name in front of more people, builds the ALA's prestige, and reminds members to talk about it. Sometimes it's a good conversation starter at an interview!

# 12. Create an invitation email template your members can use

Make it easy for members to send invitations by doing most of the work for them. You could also create paper-based pamphlets or member application forms (can also be found on the National website), or boiler-plate text that current members can copy-and-paste into emails or Facebook messages that they send to friends.

# 13. Give members a button or pin and encourage them to wear it

Make sure it's stylish so members will be more likely to wear it, and people will ask what it's about. Wear your ALA magnetized patch pin or wear a pin that has the face of your "why!!"

#### **14. Call those members who left the ALA** When you know why people are leaving, you can start figuring out ways to keep them

15. Create perks for ALA members who recruit new members

Little perks and freebies can really motivate people. Think about gift cards, a shout-out at your next meeting, or even reserving a coveted parking space for members who bring in new blood.

#### 16. Create a promotional video

Members can share it with their contacts, and you can share it on social media.

#### 17. Thank your members regularly

There are a few different ways you can do that. Here are just a few:

- a. Create a video thank-you message from the president of your unit/department. Post on your website! How about a video from your Unit President and send it as a thank you note the new member!
- b. Each year, make a list of all the events, services, and educational opportunities that were made possible by your membership fees. Publish the list on a separate page on your site, and link to it on a regular basis in your online content and email campaigns.
- c. Host a yearly event to say "thank you" to your members. Consider a member brunch, picnic, pool party, or other fun gathering.
- d. Write handwritten thank-you notes to your members. In our digital age, a personalized note is even more meaningful and memorable.

#### 18. Assign especially engaged members a "recruitment role"

You can also hold special recruitment meetings to give these members tools and encourage them to recruit new members — or give them a few minutes in every meeting to announce their results and ask for help. Among your target members, what kind of individuals would make great recruiters because of their personal/ professional networks? You can grow your membership exponentially if you can find a way to enlist these members.

#### 19. Film member stories and testimonials

Publish them to your website and social media so you can give prospective members a visual reminder of just how engaged your current members are. << Membership continued from page 6

- **20. Personally follow up with every prospect** A phone call can be very personal!
- 21. Launch a direct mail campaign

If you can acquire a mailing list, or if you reach out to lapsed members, you might see success! How about asking the Legion for their member list? Are their spouses members of your unit? They could be!! Maybe they were never asked!! This is a great opportunity!!

**22. Launch a telephone outreach campaign** Get together with the Legion and the SAL! Make it a day for Outreach! There are various scripts that could help you – Just ask us!! By the end of the year you could have 100 new members through this initiative.

23. Film member stories and testimonials Publish them to your website and social media so you can give prospective members a visual reminder of just how engaged your current members are.

#### #ColorMeThere

# AUXILIARY EMERGENCY FUND (AEF)

**GEORGIA MACKENZIE** 



As you know our post homes have been devastated by Hurricane lan.

Our thoughts and prayers go out to all who have been affected by Hurricane Ian.

The AEF Fund is for just this type

of natural disaster.

If you need help please go in and apply for assistance. Start with your unit then go to department and then national.

Grants may be awarded up to from Department \$1200. National can give up to \$2,400. Members affected by Natural Disaster or Members needing Temporary Assistance can apply to both Department and National if need be.

I have on my AEF Department website the forms that you will need to fill out and send it. Please be sure and follow directions or this could cause a delay for you. <u>https://alafl.org/programs/emergency-fund/</u>

Also, if you have been doing fund raisers for AEF please send your monies in with an admittance form marked AEF so that we will be ready when applications start to come in. We know these types of disasters are all to common in Florida.

At times like these we come together in so many ways to help out our family.

We have shown that already in many ways from donations to helping clean up our Post homes. Please keep watch for updates to donations needed for our units and posts on website. If you have items now please contact DepartmentI will try and keep AEF Facebook page up to date with all new information.

If you need anything please contacts us.

Thank you for all your support during this time of need.

#### #ColorMeThere

#### Websites they maybe useful:

- Departments-AEF-Application.pdf (<u>alafl.org</u>)
- AEF (legion-aux.org)
- <u>www.fema.gov</u>





## **COMMUNITY SERVICE** TERRY GALLAGHER



Community Service is extremely important right now in these times. It is so heartwarming to see all the communities and states that are reaching out to help everyone affected by Hurricane Ian. Many states have been sending down supplies and donations to help the worst Please follow all the Department of Florida's guidelines to send donations. There is a protocol put in place to ensure the safety of all our members. As we all rebuild, we will pull together and be stronger. Community service is what we are all doing right now, rebuilding our communities, helping our neighbors, and strengthening our commitment to our great organization. Making "Florida Strong".

affected areas.

## **POPPIES** BRIDGETTE GREENE



The Poppy program supports our Veterans & their families, including Active Duty and their families .That's it! At times like now we realize how important that is. Hurricane Ian left unimaginable devastation in Southwest Florida. We are Florida Strong, but our

veterans and their families in Southwest Florida need our support. As your unit prepares to distribute poppies during the Veterans Day Holiday, remember to let the people you encounter know just how their donation will be helping Veterans in those affected areas. If you're setting up a Poppy distribution table at your local grocery store, it's a good idea to have membership applications handy as well. That is a great membership opportunity. And, for year end reporting you can report that your unit had a membership drive!

Can we say that's a win win! Don't forget to share your Poppy story. Post poppy stories on the Poppy Facebook page at <u>https:www.facebook.com/groups/</u> <u>ALAPoppy</u>. Share how the Poppy and our Poppy Program are promoted, how members participate in Poppy activities and how Veterans and their families are supported by donated Poppy funds. I wish all the Units a successful Poppy fundraiser event and please remember our Veterans and their families in Southwest Florida when the discussion comes up on how to disperse the Poppy funds. And......don't forget to send the Department that 25% from your total Poppy fundraiser.

#### Fall CONFERENCE

Requesting Holiday Poppy Decorated Items or Baskets Using Poppies to be Raffled Off During Fall Conference Nov 18-20, 2022

Contact Bridgette Greene @ALA FL Poppy Chairman 240-412-1420 or Molly Main @ mollyjo54@aol.com 904-548-8773 if you have any questions.

#### **NEWS FROM NATIONAL**

The National Executive Committee has approved the Division Poppy Poster Contest. Division Poppy Poster winners will receive a \$50.00 check along with their citation and \$50.00 will be donated in their name to the Children of Warriors National Presidents Scholarship. Thanks to the National Executive COmmittee approving these awards for each of the seven classes Division Winners. Rules and information on the Poppy Poster contest can be found at <u>https://</u> <u>www.legion-aux.orf/National-Poppy-Poster-Contest</u>. Have a great Thanksgiving Holiday!

Peace and Blessings #ColorMeThere

# Girls State Fundraiser

# 3 nights at Department Convention

# **Convention registration fee**

Two (2) tickets for the Commander's Dinner

# \$5.00/ticket or 5 for \$20.00

# Drawing March 18, 2023\*

\*winner can be a member of the Auxiliary, Legion, or Sons

All proceeds benefit ALA Florida Girls State Program

# **OUR DISTRICTS AND UNITS**

**DISTRICT 1** 



District 1 - While some of our Units were hunkered down and assessing damage to Hurricane Ian, Unit 382 along with additional Posts and Units in District 1 assisting had their 2nd annual Challenge 22 Event. There was a motorcycle escort by the Riders to bring the traveling Vietnam Wall to Navarre. Challenge 22 is bringing awareness to all about the 22 Veterans who commit suicide daily.



District 1 - Thank you to Department Leadership Chairman Mary Kelly-Perkins and Department 2nd Vice President and Department VA&R Chairman Charlotte Bass for doing our ABC school at Post 235 Ft Walton Beach for District 1. We had 36 in attendance. It was a great day of fellowship and learning.



District 1 - As the Representative for Sim's State Veteran's Home, it is a pleasure to Deliver (103) Bags of Treats for the Veteran's Fall Festival Party. The ALA Members have Donated and send their Fall Festival Best Wishes to you. In the Spirit of Service not Self.

#### DISTRICT 12



District 12 - After attending Workshop and School of Instruction, I was empowered to do more and be more as an American Legion Auxiliary member. My mentors keep teaching me things that are so easy to do and comforting to the soul. So...I asked my husband to help me on a drive around my neighborhood and I handed out certificates to my neighbors who were flying the flag at their homes. Some of these people I knew, some I am extremely glad I met. They ALL were grateful and humbled by a simple act. Most allowed me to take their photo, but one neighbor was busy in the yard and was not "dressed for a photo" but I appreciate him just the same. Thank you JT for your Flag Challenge. I believe every one of us could and should do this. Be thankful for the country and the freedoms were are afforded. Also, be grateful to those who served and fought for this great country. God bless the USA and #colormethere.



District 12 - Flag Challenge



# **OUR DISTRICTS AND UNITS**

DISTRICT 17



District 17 - District 17 April Rice Membership Chairman explains the ALA program at the School of Instruction. April is a member of Unit 17 New Smyrna Beach. Her poster recognized Past Department President Ruth Proctor with here Angel Theme.

#### UNIT 138



Unit 138 - Meet & Munch with Flat Members - Unit 138 has started a new bi-monthly program called Meet & Munch in which all Auxiliary members are welcome to come, have a light lunch and work on small projects while joining in conversation and camaraderie. In their first gathering on September 18th, with members from three different units in attendance, they completed their National Security Flat Member project and painted kindness stones to put in the memorial garden in front of the Post. They will be holding their next Meet & Munch on November 13th.



Unit 104 - Once again the call went out to the Mighty 16th District and the Post families jumped into action. Post 104 Commander Bob Ordner and Bar Manager Lynn Forbes started reaching out to other Posts to donate either funds or supplies to be taken to hurricane lan survivors. The result was amazing to say the least. Post 104 Legion, Auxiliary, Sons, Riders and friends spend hours collecting, shopping, sorting, boxing and finally delivering supplies to Lake Placid Post #25 who will take care of disbursing the supplies to families in need. Riders from District 16 escorted a caravan of 6 pickup trucks with 2 truck beds full, 4 trailers and a 26' U-Haul all packed to the hilt with supplies, generators, food, pet supplies, personal items, water, canopies, just look at the pictures and you will see how much was collected. And these pictures were just a small part of what was donated by Post 104 and other Posts in District 16! #Colormethere

#### UNIT 138



Unit 138 - Pet Food Drive for Hurricane Relief - In the aftermath of Hurricane Ian, Unit 138 President Dawn Davis, who is also a teacher, presented an idea to her students at Tinker K-8 on MacDill Air Force Base about having a Pet Food Drive to support the hurricane relief efforts in southwest Florida. The children enthusiastically ran with the idea and within two weeks gathered over 700 pounds of pet food! The pet food will be added to the next shipment of donations leaving from Post 138 and 15th District to support our Legion friends and family to the south of us.



# **OUR DISTRICTS AND UNITS**

**UNIT 194** 



UNIT 119



Unit 119 - American Legion Post 119, Largo, FL, held a Shrimp Boil party on Sunday, September 25, 2022. FL Department President, Jane Hardacre, and District 16 President, Janice B. Hill attended and enjoyed the delicious food. Many Department and District officers joined in the fun event. President Jane received a check for the Gary Senise Foundation. UNIT 351



Unit 351 - Tice, Florida is working our mission! We are collecting and distributing food, personal hygiene items, diapers, wipes and goodie bags for children, our veterans and our community hit so hard by Ian. As a team, we have been working with Unit 38 Fort Myers and Unit 323 in Lehigh Acres. Their tremendous support has been invaluable. While this horrific disaster has surely taken a toll on all of us, the true spirit of teamwork, compassion and caring has overtaken. Unit 351 says sends their prayers to everyone affected by Ian and together we will come back better and stronger!!

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# OUR DISTRICTS AND UNITS











Unit 291 - On September 17, 2022 the Legion along with the Sons and the Auxiliary put on a membership dinner. The Legion provided the hams and the Auxiliary provided the sides and the desserts. If you paid for your new membership card prior to the dinner or at the dinner your meal was free. Guest paid 10.00 for their meal. Pictured serving the meal from left to right is Barbara Hill, Marcie Cantrell and Thais Kuestner, and taking care of the dessert table was Mel Atkins. A great instinctive to get your cards early!



Unit 291 - On October 7, 2022 American Legion Auxiliary Unit 291 of Steinhatchee worked with Jogging for Jugs on their annual event. Jogging for Jugs is a nonprofit organization that helps individuals going through treatment of any type of cancer. On Friday Oct 7 they event started with an auction of donated items and live music at Kathi's Krabs restaurant in Steinhatchee. Members of the Auxiliary worked the auction and sold raffle tickets for various items. At the opening ceremony on Oct 8th Meloney Atkins sung the National Anthem as the Legion members raised the flag. Also on Saturday 8th was the 5k walk and again the Auxiliary worked registering walkers, selling tee shirts, and selling tickets. Members Rita Moody and Nina Johnson cooked and served a pink pancake breakfast to all the walkers when they returned from the walk. Members also worked the poker run that went on that day also. A very success event that provides so much to those fighting the battle of their life.

THE AMERICAN LEGION AUXILIARY, DEPARTMENT OF FLORIDA



Unit 291 - On October 10, 2022 the American Legion Post 291 of Steinhatchee served an appreciation dinner to the Auxiliary prior to their meeting. The Legion wanted to say thank you for all the hard work the Auxiliary does for the Veterans and the community in Steinhatchee. Serving from left to right is Steve Graham and Butch Cantrell Commander Post 291.



Unit 291 - On October 10th the American Legion Post 291 Steinhatchee along with the Sons of the Legion and the Auxiliary presented a check to Addison Bethea in the amount of \$3651.00. Addison is an inspiration to others as she overcomes her injuries from her shark attach. From left to right is Shane Bethea, Steve Shimp Commander Sons of the Legion, Addison Bethea, Butch Cantrell Commander American Legion, and Karen Tidwell President American Legion Auxiliary Unit 291.



More info (689) 213-9798 help@edgecomputerconsulting.com



Unit 291 - On October 8, 2022 the Sowers of the Seed (Local food bank) wanted to help the legion raise money for their building fund. The legion and the Auxiliary are always helping the local food bank with supplies that they are short on. Sowers of the Seed provided chicken and rice and the Auxiliary provided the side dish, bread and dessert to help with the fund raiser. Pictured above is Auxiliary member Morgan Taylor working the dessert table and serving from left to right is Marci Cantrell and Indy Kelley. This event raised close to \$400.00 for the Legion building fund. Thank you to everyone that helped.

#### The florida Canvas



**American Legion** Auxiliary **Fall Conference** November 18 - 20, 2022 Fri Nov 18 Breakout Sessions Sat Nov 19 General Sessions Sun Nov 20 Church Service

> Caribe Royale Orlando 8101 World Center Drive Orlando, FL 32821

#colormethere

#### ut sume to BOOCKANS B

Special Musical Guest: Billy Lindsey

Tailgate at 6pm Jam session at 7pm

### Buffet Menu: Deconstructed Caesar Salad | Baked Ziti |Chicken Parmesan | Angel Hair Pasta | Market Fresh Vegetables | Rolls & Bread | Mini Tiramisu Desserts

1 night only

Fall Concert SeriesSaturday, November 19, 2022Palms 2

Attire: Jeans and your favorite Classic Rock Group t-shirt

Ticket site: alafl.org/banquet Tickets available at the box office (ALA Store)

# **MEMBERSHIP REPORTS**

## **OCTOBER 14, 2022**

	DISTRICT 1								
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT			
0075	Crestview	212	0	58	58	27.36%			
0193	Pensacola	77	14	20	34	44.16%			
0221	Niceville	126	0	70	70	55.56%			
0235	Ft Walton Beach	130	1	62	63	48.46%			
0240	Pensacola	253	3	88	91	35.97%			
0296	Destin	73	0	25	25	34.25%			
0340	Pensacola	337	4	79	83	24.63%			
0356	Lynn Haven	135	0	44	44	32.59%			
0375	Southport	54	0	4	4	7.41%			
0378	Gulf Breeze	43	0	14	14	32.56%			
0382	Navarre	170	0	31	31	18.24%			
0392	Panama City	174	2	83	85	48.85%			
0402	Panama City Beach	40	0	20	20	50.00%			
	TOTALS	1824	24	598	622	34.10%			

DISTRICT 3								
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT		
0049	Monticello	27	0	10	10	37.04%		
0057	Lake City	222	2	59	61	27.48%		
0107	Live Oak	54	1	33	34	62.96%		
0215	Jasper	34	0	0	0	0.00%		
0224	Madison	49	0	13	13	26.53%		
0291	Steinhatchee	199	2	65	67	33.67%		
0383	Old Town	133	1	32	33	24.81%		
	TOTALS	718	6	212	218	30.36%		

DISTRICT 2										
UNIT CITY GOAL JR SR TOTAL PERCENT										
0013	Tallahassee	77	0	26	26	33.77%				
0082	Lanark	66	0	11	11	16.67%				
0084	Havana	29	4	7	11	37.93%				
0100	Marianna	31	3	7	10	32.26%				
0217	Quincy	49	1	14	15	30.61%				
0241	Sneads	71	18	24	42	59.15%				
-	TOTALS	323	26	89	115	35.60%				

	DISTRICT 4									
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT				
0016	Gainesville	25	0	16	16	64.00%				
0027	Ocala	19	0	8	8	42.11%				
0058	Dunnellon	28	0	5	5	17.86%				
0077	Inverness	67	1	36	37	55.22%				
0149	Newberry	30	3	5	8	26.67%				
0155	Crystal River	343	3	163	166	48.40%				
0166	Homosassa Springs	145	2	52	54	37.24%				
0210	Ocala	11	0	10	10	90.91%				
0230	Hawthorne	31	4	21	25	80.65%				
0236	Bronson	46	0	9	9	19.57%				
0237	Beverly Hills	201	0	64	64	31.84%				
0284	Belleview	76	2	41	43	56.58%				
	TOTALS	1022	15	430	445	43.54%				

DISTRICT 5									
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT			
0009	Jacksonville	67	2	21	23	34.33%			
0054	Fernandina Beach	165	1	56	57	34.55%			
0088	Jacksonville	76	0	28	28	36.84%			
0129	Jacksonville Beach	358	3	121	124	34.64%			
0137	Jacksonville	423	9	115	124	29.31%			
0194	St Augustine	68	3	23	26	38.24%			
0197	Jacksonville	43	3	14	17	39.53%			
0202	Keystone Heights	72	0	19	19	26.39%			
0233	Ponte Vedra Beach	175	31	54	85	48.57%			
0244	Jacksonville	32	1	9	10	31.25%			
0250	Middleburg	309	22	75	97	31.39%			
0283	Jacksonville	459	1	145	146	31.81%			
0316	Atlantic Beach	369	41	77	118	31.98%			
0372	Mandarin	28	0	16	16	57.14%			
0373	Orange Park	31	0	1	1	3.23%			
0401	Hilliard	48	0	3	3	6.25%			
	2723 2723 117 777 894 32.83%								

DISTRICT 7								
UNIT	CITY	GOAL	JR	SR	TOTAL	PERCENT		
0003	Bartow	77	0	19	19	24.68%		
0004	Lakeland	62	0	11	11	17.74%		
0008	Winter Haven	600	2	194	196	32.67%		
0015	Dade City	21	0	1	1	4.76%		
0034	Haines City	77	0	20	20	25.97%		
0071	Lake Wales	47	0	9	9	19.15%		
0072	Mulberry	165	1	26	27	16.36%		
0201	Florence Villa	24	0	0	0	0.00%		
	TOTALS	1073	3	280	283	26.37%		

DISTRICT 6								
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT		
0010	Kissimmee	205	0	57	57	27.80%		
0018	Wildwood	20	0	16	16	80.00%		
0019	Orlando	108	3	55	58	53.70%		
0035	Mount Dora	146	0	17	17	11.64%		
0041	Eustis	13	0	10	10	76.92%		
0055	Clermont	214	2	53	55	25.70%		
0063	Winter Garden	34	0	3	3	8.82%		
0080	Saint Cloud	263	14	119	133	50.57%		
0101	Bushnell	111	0	21	21	18.92%		
0109	Ocoee	12	0	2	2	16.67%		
0112	Winter Park	25	2	18	20	80.00%		
0183	Fern Park	120	0	40	40	33.33%		
0219	Fruitland Park	205	1	58	59	28.78%		
0239	Groveland	10	0	2	2	20.00%		
0242	Orlando	108	0	27	27	25.00%		
0286	Orlando	170	5	57	62	36.47%		
0330	Leesburg	68	0	6	6	8.82%		
0331	Orlando	13	0	1	1	7.69%		
0347	Lady Lake	2562	6	1262	1268	49.49%		
0412	Orlando	13	0	1	1	7.69%		
	TOTALS	4420	33	1825	1858	42.04%		

	DISTRICT 8									
UNIT	CITY	GOAL	JR	SR	TOTAL	PERCENT				
0011	Arcadia	35	9	15	24	68.57%				
0024	Bradenton	332	11	76	87	26.20%				
0025	Lake Placid	394	0	80	80	20.30%				
0030	Sarasota	81	5	30	35	43.21%				
0069	Avon Park	719	1	187	188	26.15%				
0074	Sebring	131	0	41	41	31.30%				
0113	Rotonda West	307	0	27	27	8.79%				
0159	Venice	710	1	128	129	18.17%				
0254	North Port	118	0	32	32	27.12%				
0266	Fruitville	158	0	8	8	5.06%				
0309	Palmetto	176	0	69	69	39.20%				
0312	Oneco	198	0	15	15	7.58%				
0325	Ellenton	199	0	20	20	10.05%				
	TOTALS	3558	27	728	755	21.22%				

	DISTRICT 9								
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT			
0036	Ft Lauderdale	37	0	11	11	29.73%			
0092	Hollywood	97	1	31	32	32.99%			
0142	Pompano Beach	185	3	62	65	35.14%			
0157	Margate	170	8	32	40	23.53%			
0162	Deerfield Beach	171	15	27	42	24.56%			
0180	Fort Lauderdale	111	0	36	36	32.43%			
0209	Dania Beach	17	0	1	1	5.88%			
0220	Ft Lauderdale	27	8	19	27	100.00%			
0222	Fort Lauderdale	31	0	11	11	35.48%			
0287	Deerfield Beach	16	0	0	0	0.00%			
0304	Dania	51	0	19	19	37.25%			
0310	Hallandale	24	0	0	0	0.00%			
0321	Cooper City	229	2	64	66	28.82%			
0365	Sunrise	13	2	10	12	92.31%			
	TOTALS	1179	39	323	362	30.70%			

DISTRICT 12								
UNIT	CITY	GOAL	JR	SR	TOTAL	PERCENT		
0001	Titusville	276	1	90	91	32.97%		
0022	Сосоа	105	0	6	6	5.71%		
0039	Vero Beach	206	0	49	49	23.79%		
0040	Fort Pierce	184	2	59	61	33.15%		
0081	Melbourne	171	1	93	94	54.97%		
0117	Palm Bay	513	7	204	211	41.13%		
0126	Jensen Beach	194	0	46	46	23.71%		
0163	Eau Gallie	219	3	73	76	34.70%		
0171	Fort Pierce	15	0	0	0	0.00%		
0189	Sebastian	158	0	99	99	62.66%		
0191	Melbourne	80	8	12	20	25.00%		
0200	Satellite Beach	170	0	46	46	27.06%		
0318	Port St Lucie	1153	3	427	430	37.29%		
0344	Merritt Island	46	2	24	26	56.52%		
0348	Cape Canaveral	210	0	53	53	25.24%		
0358	White City	68	0	27	27	39.71%		
0359	Port St John	357	2	84	86	24.09%		
0366	Barefoot Bay	68	3	21	24	35.29%		
0394	Palm Bay	207	3	31	34	16.43%		
0410	Viera	12	0	1	1	8.33%		
	TOTALS 4412 35 1445 1480 33.54%							

DISTRICT 11								
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT		
0020	Belle Glade	39	2	26	28	71.79%		
0047	Lake Worth	74	1	37	38	51.35%		
0062	Stuart	547	1	222	223	40.77%		
0064	Okeechobee	115	1	48	49	42.61%		
0065	Delray Beach	57	3	22	25	43.86%		
0141	West Palm Beach	72	5	30	35	48.61%		
0164	Boynton Beach	149	2	46	48	32.21%		
0199	W Palm Beach	37	0	13	13	35.14%		
0268	Riviera Beach	84	0	5	5	5.95%		
0271	Tequesta	157	4	74	78	49.68%		
0277	Boca Raton	110	2	67	69	62.73%		
0288	Boynton Beach	21	0	0	0	0.00%		
0367	Royal Palm Beach	27	1	15	16	59.26%		
	TOTALS 1489 22 605 627 42.11%							

DISTRICT 13							
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT	
0038	Fort Myers	36	0	12	12	33.33%	
0090	Cape Coral	286	3	42	45	15.73%	
0103	Punta Gorda	648	0	136	136	20.99%	
0110	Port Charlotte	634	0	129	129	20.35%	
0123	Sanibel	40	0	3	3	7.50%	
0130	Labelle	151	0	25	25	16.56%	
0135	Naples	366	0	75	75	20.49%	
0136	Saint James City	515	0	118	118	22.91%	
0192	Fort Myers	20	0	14	14	70.00%	
0274	Fort Myers Beach	543	0	78	78	14.36%	
0303	Bonita Springs	424	7	109	116	27.36%	
0323	Lehigh Acres	408	4	97	101	24.75%	
0336	N Ft Myers	439	0	159	159	36.22%	
0351	Fort Myers	103	0	16	16	15.53%	
	TOTALS 4613 14 1013 1027 22.26%						

DISTRICT 14								
UNIT	CITY	GOAL	JR	SR	TOTAL	PERCENT		
0028	Key West	56	0	19	19	33.93%		
0031	South Miami	170	3	60	63	37.06%		
0043	Homestead	56	0	3	3	5.36%		
0067	North Miami	41	0	4	4	9.76%		
0098	Coral Gables	15	0	4	4	26.67%		
0133	Miami	62	3	14	17	27.42%		
0154	Marathon	145	0	17	17	11.72%		
0168	Key West	22	0	2	2	9.09%		
0333	Key Largo	77	0	14	14	18.18%		
0346	Miami	18	0	4	4	22.22%		
0374	Key Biscayne	41	0	1	1	2.44%		
TOTALS 703 6 142 148 21.05%								

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DISTRICT 16								
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT		
0007	Clearwater	248	0	40	40	16.13%		
0014	St Petersburg	116	1	21	22	18.97%		
0079	New Port Richey	457	2	83	85	18.60%		
0104	Pinellas Park	254	5	136	141	55.51%		
0119	Largo	359	1	72	73	20.33%		
0125	St Petersburg	296	1	109	110	37.16%		
0158	Treasure Island	255	0	42	42	16.47%		
0173	Holiday	258	1	55	56	21.71%		
0238	Safety Harbor	313	5	104	109	34.82%		
0252	Seminole	1064	8	447	455	42.76%		
0273	Madeira Beach	3427	2	866	868	25.33%		
0275	Dunedin	980	0	232	232	23.67%		
0305	St Pete Beach	149	0	42	42	28.19%		
0335	Hudson	95	0	12	12	12.63%		
	TOTALS 8271 26 2261 2287 27.65%							

DISTRICT 15								
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT		
0005	Tampa	37	1	16	17	45.95%		
0099	Brooksville	20	0	2	2	10.00%		
0111	Tampa	53	0	26	26	49.06%		
0138	Tampa	482	5	243	248	51.45%		
0139	Tampa	57	0	27	27	47.37%		
0147	Odessa	43	0	16	16	37.21%		
0148	Riverview	208	3	77	80	38.46%		
0152	Tampa	249	2	66	68	27.31%		
0167	Tampa	15	1	13	14	93.33%		
0186	Brooksville	368	1	64	65	17.66%		
0248	West Tampa	14	1	9	10	71.43%		
	TOTALS 1546 14 559 573 37.06%							

DISTRICT 17								
UNIT	СІТҮ	GOAL	JR	SR	TOTAL	PERCENT		
0006	Deland	103	0	32	32	31.07%		
0017	New Smyrna Beach	211	0	29	29	13.74%		
0045	Palatka	30	1	8	9	30.00%		
0115	Palm Coast	39	0	14	14	35.90%		
0120	Holly Hill	215	0	100	100	46.51%		
0127	Lake Helen	23	0	1	1	4.35%		
0255	Deltona	24	3	7	10	41.67%		
0259	Debary	27	0	20	20	74.07%		
0267	Ormond Beach	228	1	107	108	47.37%		
0270	Port Orange	174	0	67	67	38.51%		
0285	Edgewater	124	0	48	48	38.71%		
0361	S Daytona	225	0	32	32	14.22%		
	TOTALS	1423	5	465	470	33.03%		



### THE AMERICAN LEGION AUXILIARY DEPARTMENT OF FLORIDA

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