# **American Legion Auxiliary Department of Florida**

# **District President's Guide**



# Securing Our Foundation to Build a Stronger Future

**#Secureourfoundation #BuildingTheHouse** 

Charlotte Bass
Department President
2024-2025

#### **Dear Districts Presidents:**

**CONGRATULATIONS!!** You have been elected to a very important position in the American Legion Auxiliary and you are now a member of the Department Executive Committee. It is your responsibility to promote the principles and ideals of the American Legion Auxiliary in your own District, just as it is the Department President's responsibility throughout the State. Thank you for devoting a year of time and energy to our great organization. Our theme for the 2024-2025 year is "Securing Our Foundation to Build a Stronger Future."

#### #BuildingTheHouse!

This hash tag is our commitment to those who served. Each one of us will rededicate ourselves to our **MISSION!** If every member volunteered for one event....and said #Buildingthehouse, think about all the things we could accomplish for our veterans and their families!

The Auxiliary has been in existence for 100 plus years, and it is our commitment to make sure that it goes on for 100 more. Our "**foundation**" is comprised of our members, we just need the right "**tools**" to make sure that we continue to grow.

#### My Color:

My color this year is Teal. I chose this color because of it's meaning. Teal is often seen as calming, restful, and a rejuvenating color that represents open communication, clarity of thought, and balance.

This District President's book has been compiled to help you fulfill the duties of your office and to answer any questions you may have. It is important for you to know that additional information and assistance is always available to you from the Department Officers, Chairmen, Mentors and Staff.

You are a Leader and a very important part of the Department of Florida Team. Once again Congratulations, have a wonderful year.

Thank you for "BuildingTheHouse" with me and "Securing Our Foundation to Build a Stronger Future"!

Charlotte Bass
Department President
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#### **NEW THIS YEAR**

This year, every member will be encouraged to **Secure our Foundation by Building a Stronger Future** for our veterans, military families, community, and children & youth!

The Membership theme is **Membership is the Key to Success.** Each District will be a different tool. Embrace and incorporate the theme into your District and Unit meetings, events, and fundraisers. Be creative and use the theme with a new and imaginative twist.

National President Trish Ward's Theme is Leading the way. Her special project is the ALA Foundation Veterans Project, to provide grants to help mission outreach grow for any Auxiliary unit, district/county, or department that identifies a new, one-time need for your local veterans or active military. The Department President's Special Project is Operation 300 a registered 501(c)3 not for profit organization that hosts weekend adventure camps for children who have lost their parent as a result of military service, pairing each child a father aged mentor who spends the weekend doing things with the children that they might have done with their parent.

# **DRESS CODE**

The American Legion Auxiliary does not have an official uniform; however, it is important to look your very best! Some Districts establish a uniform for the District staff; however, it is not required. It does look nice, when doing Installations, if the District Team is dressed the same. Feel free to use Teal as this year's color in your installation attire. When presenting yourself as President, you should always wear your District President's Pin. Your Officer's ribbon is only worn while presiding in your official capacity as District President and during the formal processional at Convention. Makeup and clothes should be conservative and good taste. Auxiliary meetings, Fall Conference and Convention are business meetings, not social gatherings, business attire is expected. Jeans, shorts or capris are never acceptable when performing District

#### duties.

If you would like to create shirts unique to your District, you must follow the guidelines for Emblem Usage before ordering.

## **BUILD YOUR TEAM**

You are a very important part of the TEAM; it is not a one-person job. One of the most important jobs you have is to choose the members that will strengthen the team and will assist you all year. This includes Officers and Chairmen.

Each District has its own needs as to what Officers and Committee Chairmen they need. Therefore, appointments need to be one of your first responsibilities so they may start work immediately. Even though the District has not had a particular Office or Committee before, there is no reason you may not have one now. Give careful consideration to your selections; also, do not give all your appointments to ONE UNIT. Try to involve at least one person from every Unit in the District.

We must caution you, if you appoint a Vice President, they do not have the same authority as a Department Vice President. They cannot act in your absence. Because they are appointed, they have no authority to preside at District Meetings or take your place at Installations; only a Past District President may do so.

Appointed Officers and Chairmen serve at the District President's request. If at any time, they are not living up to their obligation of Officer or Chairman you can relieve them of their position and ask someone else. You appointed them, and yes, you can unappoint them.

One of the most valuable assets of a District President is to be personally acquainted with the Unit Officers and Chairman within the District. Show them you are interested in their Unit. You are strongly encouraged to produce a District Bulletin or Newsletter for

the District Staff, Chairman and Units. Use email whenever possible, but keep in mind not everyone has it, or checks it daily. Remember we are "Securing Our Foundation" together, so communication will be the key to everyone's success.

Your job can be carried out successfully only if you are enthusiastic and start with the idea that the District will have its **Best Year Ever** under your guidance!

#### **CHAIRMEN**

The Chairmen you appoint should be familiar with the program they are assigned to. Do not assume they know it in its entirety. Make sure the entire District staff attends the Department Workshop. This is where you will learn about the programs and how to put on a good School of Instruction. The Department Chairmen will outline the entire program at Workshop.

The District Chairmen should be creative with how they will promote the program in the district. If they present boring material at the School of Instruction, you cannot expect the Units to get excited about working it! Enthusiasm builds momentum and momentum leads to success. The goal is to get Unit Chairmen excited about working a program.

Unit Presidents will have a form to complete, listing all their Chairmen so you can prepare a roster for each District Chairman. This will help them communicate with the Unit Chairmen directly.

Make sure your Chairmen understand what you expect from them. You must communicate with them on a regular basis. Encourage District Officers and Chairman to prepare articles for you to include in your monthly bulletin. Encourage Unit Presidents to submit flyers and articles pertaining to upcoming events within the Units.

YOU MUST NOTIFY DEPARTMENT OF YOUR OFFICERS & CHAIRMEN AND PROVIDE CONTACT INFORMATION FOR THEM. Make Headquarters aware of any changes throughout the year.

#### **DEPARTMENT NEWSLETTER**

To show our commitment to this great organization and help communicate our mission with the members, District Presidents will have an opportunity to highlight any special events and also showcase Units and Members in the monthly newsletter "The Florida Toolbox". Please highlight different Units and Members and use this time to brag about the hard work being done throughout the District.

#### QUARTERLY REPORTING AND REIMBURSEMENT

As District President you are required to submit a quarterly report to the Department President by, September 1<sup>st</sup>, December 1<sup>st</sup>, March 1<sup>st</sup> and June 1<sup>st</sup>. These reports are on **YOUR** activity in the district during the quarter. Keep track of your Unit visits and the purpose of the visit. Your report is to be emailed to the Department President at president@alafl.org or hard copy mailed directly to her home address located in the Department Unit Guide. Do not mail your report to Department Headquarters! **This** report is **NOT** about Unit activity! It is on **YOUR** activity during the quarter.

Along with your narrative report you are to complete and submit a Quarterly "District President Expense Report" found on <a href="www.alafl.org">www.alafl.org</a> under forms and resources. Complete the form listing your District #, each Unit visited, and the proof of miles from print map source (map quest, Google maps, etc.) for each trip. It is not necessary to attach any receipts to this form. Quarterly allowance is based strictly on mileage with up-to 700 miles at .25 per mile.

# **DISTRICT DUES**

Standing Rule VII, No. 5 states that District dues, payable to President, **shall not exceed** twenty dollars (\$20.00) per Unit and are to be used for operating expenses (i.e. bulletins, postage etc.) not for personal use of any Officer or Chairman. A financial report must be given at the Constitutional Conference. Any left-over money should be turned over to the newly elected District President.

Units MUST make check payable to the District President only! **NO DISTRICT CAN HAVE A BANK ACCOUNT!** 

The District President may use this money to offset the cost of paper, printing, toners, and postage. If all District correspondence is done electronically to a Unit, they do not have to pay District Dues, nor should you expect them to. Remember, to give a full accounting of this money in a report at your Constitutional Conference.

# DISTRICT FUNDRAISING

Per Finance Rules, there is no fund raising allowed by a District President or any District Chairman. However, Units **can** sponsor District events.

# **EMBLEM USAGE**

#### Rules Governing the Use of the Auxiliary Emblem

The American Legion Auxiliary emblem is fully copyrighted and patented in the name of the National Organization. The use of the emblem by an individual Auxiliary member is limited to the wearing of the official insignia and to the possession of authorized jewelry or merchandise bearing the insignia. Units are confined to using the emblem or reproduction of the emblem on stationery, Unit publications, notices, posters, place cards, or items of similar character used in the ordinary routine and conduct of legitimate Unit business. Any other use of the name "American Legion Auxiliary" or the emblem

shall be subject to the approval of the Department Secretary and the National Secretary.

Any Officer, Unit, or Member placing our emblem on an article of clothing must submit a drawing of the clothing indicating everything that will be on it along with the following:

- Name and address of the person printing or embroidering the name and or emblem.
- 2. The quantity being made.
- 3. Submit it to the Department Secretary for approval.
- 4. Department Secretary will forward to National for final approval.

Once the final approval is granted, the National Organization will send authorization to the printer granting permission for a one-time print! All renewal orders are subject to the same approval process. There is no exception to this rule.

You may use the emblem on stationery, bulletins, business cards and program material, for business operation purposes, without prior approval.

In your District travels, should you see articles of clothing with the emblem on them, ask what procedure was used to receive permission for the use of the emblem. Contact the Department if you need assistance with emblem usage in the district.

#### **CONTRIBUTIONS**

Units will receive invoices at the beginning of the year for the required quotas and bonding fee. These invoices are payable upon receipt. The list of Unit quotas by district is in the back of the Unit Guide each year. These figures are based on the close of books senior membership at the rate for each quota approved in the Department Standing Rules.

There are many other projects sponsored and approved by the Department Executive Committee and the complete list appears on the Donation Remittance Form. Donations for any project not listed on this form cannot be made through Department Headquarters. These donations must be made directly to the organization and recorded on the Unit's Year-End report form.

Donations to places that are listed on the Donation Remittance Form are to be made through Department Headquarters. Do not mail these donations directly. For example, Child Welfare and Special Olympics donations are to be made through Department Headquarters only!

Encourage your Units to do what they can to support our programs and projects. Remember we are a non-profit, so each Unit must spend the money it makes each year. Units all have projects in their communities they support that are not listed on the Donation Remittance Form; however, we want you to acknowledge the donations made to ALL causes.

## DEPARTMENT CONVENTION

At the Department Convention you will be installed and given your Oath of Office as District President. Installation is a "ceremony" and it is a "custom" in Florida to wait until after the Installation Ceremony to take office. Your Installation is the only one that Department sets the time and place. Remember your duties as District President do not begin until after you are installed. Please give every courtesy to the current District President during the Convention and realize this is her Convention.

Awards given at Convention are given to the out-going President to present to the Units. The awards were won during their year, and they should be given the opportunity to present them at Unit Installations. We suggest that the awards go with you, and if the out-going District President is at a Unit's Installation, bring them forward to present the awards earned during their year. If last year's District President is not at the installation,

then it is your responsibility to distribute the awards to the Unit out-going President. The out-going District President will appreciate the courtesy extended to her and it will make for a smoother transition between the two of you.

Once installed you are now part of the Department of Florida Executive Committee. It is suggested that you attend the Pre-Convention Executive Meeting so you can get a feel for the procedure. You are required to attend the Post-Executive Committee Meeting and as a member of the Executive Committee you will answer roll call and vote on matters brought before the meeting. Always vote with certainty; i.e. know what the subject is and if unsure, ask! This is the time to ask questions and you will get answers.

You may be asked to vote on something in-between Executive Committee meetings. If so, you will receive an email outlining the reason for the vote. Your response in a timely fashion will be expected. It is your responsibility to check your emails regularly and often.

You are required to turn in your District President's Book at the Convention at the close of your year. Failure to turn this in to Department will result in you not being paid for attending Convention. Do not remove any contents prior to turning in the book.

# DEPARTMENT WORKSHOP July 19<sup>th</sup> -21<sup>st</sup>, 2024

Department Workshop is scheduled for July 19-21,2024, at Hilton Orlando/Altamonte Springs located at 350 S. Northlake Blvd, Altamonte Springs, FL 32701. General Session will start on Friday July19th, 2024 @ 7:00 p.m. and conclude Saturday July 20<sup>th</sup> 2024, at the close of session.

The purpose of this workshop is to prepare you and your District staff to hold your District School of Instruction. Department Workshop is open to all members in good

standing of the American Legion Auxiliary. District Presidents will receive travel and room allowance based on the approved budget. You are expected to attend.

#### **FALL CONFERENCE**

#### November 22-24, 2024

You will receive a call-in from Department Headquarters as directed by the Department President, instructing you to attend the meeting. The budget determines the maximum allowance for the meeting. The Department President decides the number of days your call-in is for.

You will be expected to answer role call and give an oral / written report at this meeting. Your call-in will give you details as to whether you will be providing a report and the length of time you will have to give your report. **This report, unlike your quarterly reports, is about the activities of the Units in your District.** It is not a report of your activity. Highlight any special accomplishments of the Units and any outstanding programs or projects they are involved in. Time your report so you are not stopped in the middle of it. Time is limited at this meeting so plan accordingly.

You will need to complete a "Department Expense Worksheet" located on the Department website. You will be required to submit a hotel receipt containing your name and proof of mileage from printed map source.

# THE DEPARTMENT PRESIDENT'S VISIT TO THE DISTRICT

At Convention, Bootcamp, Workshop or soon after, the Department President will get with you to schedule her official visit to your District.

Once the dates have been set, have a planning meeting with the District Units to decide what events will be planned for her visit. If you have places in your District unique to the State, you may want to plan a tour or visit. Be creative with the visit. Keep in mind she wants to meet as many members as possible, so try to plan large events in the district

that many members can attend. If your district is spread out in distance, plan more than one event, so members throughout the district have the opportunity to visit without major travel.

Units participating jointly in a large event can share the expense of the event. Each Unit can share in the responsibilities of the event such as corsage, guest book, gift, table decorations, open and closing prayer, and introduction of guests. If one Unit is hosting the event they would be responsible for the amenities.

The hostess Unit President presides for the function. She would handle all introductions except the Department President. She would present the District President, who then introduces the Department President. Once the Department President speaks, no one else speaks except to present the gift, guest book, and closing prayer.

A written itinerary of the visit should be sent to the President in plenty of time for her to plan her visit with regard to packing. Make sure you tell her if her attire should be other than business. If you are planning a casual event, let her know so she can bring appropriate clothing. The itinerary should have times for the events, especially the time she is expected to arrive in the district. The details about her housing should be included as well.

Housing is your responsibility. If you are able to have the President stay with you at your home, that is the preferred option. If you cannot house the President, possibly a Past Department President in your District is able to. If all else fails make reservations at a convenient hotel in the area. Please consider her safety when selecting the location of the hotel. The expense of the hotel is your responsibility. You may ask the Units in the District to chip in to cover the expense. They are not required to do so, and you cannot mandate it! If the Department President's spouse is traveling with her, the hotel expense is hers. As a courtesy, the district should comp. the spouse's meals if possible.

You are the official hostess during the Department President's visit and are to accompany her to every event. The President's car should be used for traveling throughout the district; however, for insurance purposes you are not allowed to drive the car.

Have a plan for each meal while the President is in your District. If there are no events planned on a day that she is in the district that includes food, do not leave her to fend for herself. Her meals are also your expense, so you are encouraged to get the Units to entertain her with lunches and dinners. Breakfast is often covered at the hotel she is staying at or can be done inexpensively at your home.

Find out if she has any food allergies and let the Units entertaining her know. Find out if she collects anything special so the Units have an idea of what type of gift they can give her.

Make sure to invite Legion, S.A.L., and Rider members to attend the events in the district. The Department President is eager to meet the entire Legion Family during her visit.

This is to be a special time for you and the Department President. You both committed a year of your life to serve this wonderful organization during the same year, so you have much in common. This is an opportunity to build a lasting friendship so enjoy your time together.

## **UNIT INSTALLATIONS**

Upon returning home from the Convention, you will be called upon to install the Officers of the Units within your District. It is suggested that you study, very carefully, the ceremony for Installation of Officers found in the Manual of Ceremonies as well as your District Presidents flash drive.

The District Installation schedule is set by the District Commander, sometimes with and sometimes without consulting the Auxiliary. The Unit has the right to either agree to join the Legion for this . . . or set their own date with you. Check with each Unit President as to their preference.

In the ceremony, there are charges for the Officers of the Unit. Occasionally additional officers are elected by the Unit, in which event it would be necessary for you to deliver a charge consistent with the duties of that office. This may require a little maneuvering on your part. Be flexible and be prepared. **You NEVER allow a stand-in at an installation**. If the Officer is not there, skip that charge.

When you arrive at the Unit, ask the President to furnish you a list of Officers that are present for the Installation.

Space for the Installation will vary from Post to Post, so survey the room when you arrive for the best way to set-up for the Installation. Your Installation team is there to help you, so work closely with them for the best results.

All the Officers being installed should have their dues paid for the year they are serving so ask if their dues have been collected and sent to Department. Remember, they are a member in good standing even if they have not paid the new year, so they can be installed, but it is important to impress upon the President to make sure their dues for the new year be remitted as soon as possible to avoid problems later on. You will find there is a long and short ceremony for installations. Some Units have a preference and their wishes should be granted. Regardless of which form you use, personalize it and make it as nice as possible. The Installation is the first interaction with the Units in the District, and you want it to go well and for each Unit to feel special and important.

# **PROGRAM ENGAGEMENT PLANS**

Following Department "Boot Camp" Program Engagement Plans will be posted on the Department web site at <a href="www.alafl.org">www.alafl.org</a> for anyone to download. It is recommended that you also place a complete copy of all the Program Engagement Plans on the provided flash drive for your reference. Printed copies of these will also be made available for

anyone that does not have a computer at a small charge.

The Program Engagement Plans will include the Unit Report Forms and the District Report Forms that are completed at the end of the year. Also included are deadlines for reporting and awards. Encourage the Units in your District to read the Program Engagement Plans before planning their activities for the year.

#### **DISTRICT SCHOOL OF INSTRUCTION**

- A School of Instruction for Unit Officers, Chairmen and Members should be held within thirty (30) days after Department Workshop. See the Unit Guide, Standing Rule No. VII, Item 9.
- 2) Set the date, place, and time, making sure the meeting room facility is large enough to conduct the school.
- 3) Send the information regarding the School to Department Headquarters using the form provided under "Forms and Resources" on www.alafl.org.
- 4) Send a bulletin to all Unit Presidents, District Officers, and Chairmen notifying them of the date, time, and place of the School. If lunch will be provided, state the cost. Make it clear the cost is for lunch only. **There can be no charge for attending the School of Instruction.**
- 5) It is nice to invite Department Officers and Chairmen and any Past Department Presidents in your area. The Department allows no expenses for Department Chairman and Committee members to attend District meetings.
- 6) The District Team you assembled should conduct instructions for all Offices and Chairmanships. Do not be afraid to utilize the Department Officers and Chairmen's knowledge and guidance whenever needed.
- 7) "The Welcome" should be given by the President of the hostess Unit and the "Response to the Welcome" can be from either the Unit that traveled the furthest or that has the highest membership % at the time.
- 8) If the Department President is present, ask how long she will be there so she can speak last if possible. She may be attending more than one School, so please accommodate her if she needs to leave early, by allowing her to speak early in the

program.

- 9) Thank everyone for a job well done.
- 10) Write a personal "thank you" note to the hostess Unit.

Be creative when planning your school. Don't be afraid to try something different or use a format that has never been used before. Make it a fun, pleasurable experience, but most of all make it a learning experience and **Teach the Programs**!

# DISTRICT SCHOOL OF INSTRUCTION SUGGESTED AGENDA

- 1. Call to order rap gavel once for attention.
- 2. "Sergeant-at-Arms, you will see that the doors are closed and allow no one to enter until the opening ceremonies have been completed."
- 3. Rap gavel three times for members to rise.
- 4. Advance the Colors.
- 5. Invocation (Prayer) moment of silence.
- 6. Pledge of Allegiance to the Flag of the United States of America.
- 7. National Anthem.
- 8. Preamble to the Constitution of the American Legion Auxiliary.
- 9. Rap gavel once to seat members.
- 10. "This\_\_\_\_\_\_District School of Instruction is now convened.

  Sergeant-at-Arms, you will see if there is anyone wishing to enter."

  If there is a printed program, state, "the Chair requests consent to deviate from the printed program." (Their response should be "consent")
- 11. Welcome President of the Hostess Unit.
- 12. Response to Welcome.
- 13. Introduction of Distinguished Guests, District Officers and Chairmen.
- 14. Roll Call of Units by District Secretary.
- 15. Instructions of District Officers (including President, Secretary, Treasurer, Chaplain, Historian and Sergeant-at-Arms) and Chairmen.

(In the event a District Officer or Chairman is unable to be present she should prepare her outline in advance and see that the District President receives it prior to the School.)

- 16. Question and answer period if time permits.
- 17. Remarks by distinguished guests.
- 18. District President's remarks.
- 19. Announcements
- 20. Thank Hostess Unit for all courtesies extended.
- 21. Closing prayer.

#### **UNIT VISITS**

In addition to your visit to the Unit to install the Officers, you should make an official visit to each Unit in the District during the year.

Notify the Unit President that you will be visiting prior to the night of the Unit meeting.

Often the Units like to have refreshments on the meeting night you visit, and a "surprise" visit would not allow them that privilege.

When you visit the Unit, it is permissible to bring members of the staff with you, however, verify that it is all right with the Unit, as space often is an issue, and they would want to be prepared with enough seating. Please do not overpower them with a large group traveling with you.

It is important to make your visit very personal. When you are given the opportunity to speak, keep your remarks upbeat and positive. Do not reprimand the Unit for something that isn't done or done incorrectly at their meeting. If there is a problem that needs addressing, do so, one on one with the President and do not embarrass anyone publicly.

All Units do their meeting differently. What works well in one Unit may not work in another, so be open to the different meeting styles within your District. Don't be afraid to make suggestions but be sensitive to the Unit members' feelings.

Give the Unit a brief overview of how the district is doing and where the Unit stands in the district in membership and donations. Encourage them to ask questions. Ask if there is anything you or the District Staff can help them with.

Listen to their concerns. If you don't have an answer or a resolution to their problem, make sure you arrange to get the answer for them. Do not get involved with differences in personalities. Encourage everyone to respect each other's position on a subject and

try to resolve things diplomatically. If the problems are serious, contact the Department President and ask for her help. Provide her with as much detail as possible and she will recommend a course of action. Let the Unit know you care about the issue and will help get it resolved.

It is important to personally speak and shake hands with all members in attendance. Getting to the meeting a little early allows time for this. If you are not able to get there early, try to speak to each member before they leave after the meeting.

If time permits, it would be nice to visit with the Unit Officers and Executive Committee. There are items you can discuss with this group that would be helpful, not only to the operation of the Unit, but to the operation of the District as well.

Avoid visiting any one Unit too often. Remember, your job is to keep ALL Units active and on track. If you have Units doing an outstanding job it is not necessary to be revisiting them, however, it would be to your advantage to visit the Units lagging in membership several times in order to get them off the ground. Newly chartered Units and Units that are internally reorganizing will need more help. Plan on visiting them more often and be prepared to answer questions, provide forms and help with procedures.

Unit Visitation Forms are included on the District President's flash drive. They can also be found on the website at <a href="www.alafl.org">www.alafl.org</a> under forms and resources titled, "District President Visit Form". You are required to use these forms at each Unit visit and mail the completed form to Department following the visit.

While completing the Unit Visitation Form it is your responsibility to verify that the Unit is in compliance with State and Federal laws. Ask politely to see the Units documents: The following is a list of Unit items to verify:

- 1) IRS 990
- 2) Annual incorporation
- 3) Current Constitution and Bylaws

- 4) Department of Agriculture Solicitation License
- 5) Sales Tax Exempt Certificate

## **ORGANIZING A NEW UNIT**

The basic organization of the American Legion Auxiliary is the local unit. All Auxiliary members must hold membership in a local Unit or the Department holding Unit. Local Units carry into action the Department and National programs, and through the local Unit the Auxiliary mobilizes its energy for service to the American Legion, their local communities, their State and the nation.

The Unit is an Auxiliary to The American Legion Post, although the Unit may continue to exist after the Post to which it is attached has ceased to function.

The first step in the organization of an Auxiliary Unit is to arouse interest among potential members in the community who are eligible for membership and to secure authorization for the creation of the Unit from a Post. Once a Post has requested the Unit, contact Department Headquarters for membership supplies and cover letter to be sent to the Post.

A Unit can be started with one or two meetings. The first meeting is usually the informational meeting, where, you and other leaders meet with the interested members to explain what the Auxiliary is all about and what responsibilities exist as a result of starting the Unit.

The 2<sup>nd</sup> meeting is the organizational meeting, where Officers are elected, meeting date, time and place are decided, dues amount is set, and the charter application is signed by the Post Commander & Adjutant. These meetings can be combined, however, the organizational meeting requires that all applications be complete, and dues paid. All chartering fees are paid at this meeting.

Because of the importance of all paperwork being properly completed and submitted to Department, it is recommended that you contact the Department President and the Department Secretary before the final organizational meeting.

#### Charter Fees are as follows:

Charter application fee \$10.00

Charter Roll \$10.00 to include 20 names

Additional Names on Roll \$ .50 each.

Membership per capita per senior: (see current Unit Guide for dues amount)

per junior: (see current Unit Guide for dues amount)

Bonding fee \$6.00

These fees are due at the time the charter application is signed. More information on starting a Unit is located in your Handbook.

#### **UNIT DEVELOPMENT & REVITALIZATION**

The Department of Florida is here to assist any and ALL Units with Development and Revitalization. Under the direction of the President, mentors will assist Units that are struggling, and to mentor both new and existing Units.

These mentors work in conjunction with the Department Membership Chairman and the District Presidents, under the direction of the Department President.

If you have a Unit that needs help in organization, struggling to find Officers, hold meetings, etc. and you have exhausted all efforts helping them, contact the Department President or Department Secretary. They will set-up a special meeting if needed, especially if you have a Unit at risk of losing their charter or one that has become inactive.

#### **SURRENDERING A CHARTER**

The loss of a charter is a very serious matter. Any Unit with less than ten (10) senior members paid at Department "close of books" will automatically have their charter suspended at the Department Executive Committee Meeting at Convention. It will be determined at that meeting if the Department will recommend Revocation of charter to the National Organization, or if UD& R will be sent in to try to revitalize the Unit.

Units may contact you to say the Unit wants to surrender the charter due to poor participation. If you are contacted, notify the Department President or Department Secretary immediately. Before a Unit can surrender the charter, certain procedures must take place. Every member must be notified in writing of a special meeting called specifically to decide the future of the Unit. It requires a vote of the general membership to surrender a charter. It is not the decision of a few. Department representation will attend the special meeting to determine if other options are available. Surrendering a charter is a last resort. There are suggestions that can be made to solve the problems the Unit is having. *The Department will make every effort to salvage the Unit.* If all fails, as District President, you will recommend to the Executive Committee Meeting that we accept the charter.

# **CONSTITUTIONAL CONFERENCE**

The Constitutional Conference is an important event in any District – it is the culmination of the year's work. It is important for everyone involved to prepare for it and to make it a success.

1) Contact the District Commander to "get together" for planning and setting up the Conference. In accordance with Department's Standing Rule Article VII, Section 10, this conference is to be held not more than 60 days nor less than 10 days prior to Department Convention. This coincides with the dates of The American Legion; while you should try to have the Conference at the same time and at the same place as The American Legion, it is not required. (You will probably have a better

- attendance, however, if it is the same.)
- 2) Set the date. If it is not possible to have it coincide with The American Legion, then set your own place and date. Do it early, and let the date be known early.
- 3) Check the meeting facilities to be sure the space is large enough to hold the Conference. Find out about housing in the area for out-of-town guests.
- 4) Send your Conference information to Department Headquarters as soon as possible using the form provided on your flash drive or on the website at www.alafl.org under forms and resources.
- Department Chairmen, give the meeting date, time and place, along with housing information. Also include directions to the hotel and meeting place for those who are not familiar with the area. If lunch is provided, state it along with the menu and cost. Remember, make it clear the cost is for lunch only. There is NO CHARGE OR FEE for the Conference. The Units should be notified as early as possible of this conference.
- 6) Invite your guests, remember. . .
  - a) Date
  - b) Place . . . Hotel and Meeting
  - c) Time
  - d) Any additional activities planned.
- 7) You also will receive invitations to other District Conferences; try to attend. Each District is often unique, and you can see how other District conferences are run. This also lends your support to the other District Presidents.
- 8) Appoint and notify Conference Committees
  - a) Credentials (District Secretary may be responsible)
  - b) Rules (District Parliamentarian may be responsible)
  - c) Courtesy Resolutions (see sample form included in this Guide)
  - d) Notify speakers of any time limit they will have. This includes your District.
     Chairmen who will be giving reports, and all Unit Presidents in your
     District
- 9) Caution those who are to give the Welcome and Response to "keep it short" and to the subject of welcoming and responding. It is suggested that the President of the

- Hostess Unit give the welcome and the President of the first 100% Unit (or other distinctive Unit) give the response.
- 10) Ask Department Officers and Chairmen in attendance if they prefer to speak early in the program, (they may be attending more than one Conference in a day.) If the Department President will be attending for the entire Conference, she speaks <u>last.</u>
- 11) Openly (verbally) give thanks and praise for all jobs well done.
- 12) Write "thank you" note to host/hostesses, etc.
- 13) Other preparations needed: be sure to have ballots prepared for your elections.
- 14) Are you going to have a printed program?
- 15) Door prizes?
- 16) Something unique for your Conference? Music? Decorations?
- 17) Establish a committee and make sure they are there early to set up the room. All of these things need to be planned well in advance. Have a great Conference!

# **BASIC SEATING**

- 1) The presiding Officer is always seated in the center.
- 2) The distinguished guest is always on the right of the presiding officer, regardless of who else is present.
- 3) The highest-ranking group of guests is usually seated to the right of the presiding Officer, the lesser ranking group to the left.
- 4) At a business meeting, no matter who is thrown out of line, the Parliamentarian is always seated to the right of the President during the business part of the meeting.

# **INTRODUCTIONS OR PRESENTATIONS**

- 1) INTRODUCE one not known to the group.
- 2) PRESENT one already known to the group.
- 3) When one introduces or presents a guest of honor, and she is simply to "rise and bow", you would introduce the highest-ranking guest first and go down the list. If

- guests are each to say a few words of greetings or congratulations, you would start with the lowest rank and go up the list; thus, the last expression would come from the top-ranking officer or guest.
- 4) The introduction or presentation of honored guests should be gracious, but short.
- 5) The membership always rises in recognition of the Department or District President as introduced.
- 6) When there are distinguished guests present, Chairmen and Officers making reports address the chair only, "Madam President." The only exception given by Robert's Rules of Order, Newly Revised is that the speaker may address the chair, Madam President, Ladies and Gentlemen."

#### **CONSTITUTIONAL CONFERENCE**

#### SUGGESTED AGENDA

- Call to Order rap gavel once for attention.
- 2. "Sergeant-at-Arms, you will see that the doors are closed and allow no one to enter until the Opening Ceremonies have been completed."
- 3. Rap gavel three times for members to rise.
- 4. Advance the Colors. (District and Unit if desired)
- 5. Invocation (Prayer)- moment of silence.
- 6. Pledge of Allegiance to the Flag of the United States of America.
- 7. National Anthem.
- 8. Preamble to the Constitution of the American Legion Auxiliary.
- 9. Rap gavel once to seat members.
- 10. "This\_\_\_\_\_\_District Constitutional Conference is now convened.

  Sergeant-at-Arms, you will see if there is anyone wishing to enter." If there is a printed program, state, "the Chair requests consent to deviate from the printed program." (Their response should be "consent".)
- 11. Welcome President of the Hostess Unit.
- 12. Response to the Welcome Unit President with the highest percentage in membership or any special recognition.
- 13. Introduction of distinguished guests, District Officers, and Chairmen.
- 14. Roll call of Units by District Secretary.
- 15. Announce appointment of Courtesy Resolutions Committee.
- 16. Unit President's reports.
- 17. District Chairmen's reports.
- 18. District Officers' reports.
- 19. District President's report, including Financial Report of District Dues and expenses. (Ask the immediate Past District President, if in attendance, to assume the Chair while you give your report.) Note: Any remaining monies to be turned over to the incoming District President
- 20. Election of District President:

- a) State that an endorsement has been received from Unit No.\_\_\_\_and the Chair recognizes (NAME) of Unit No.\_\_\_\_for the purpose of a nomination. (This is done for all endorsed candidates.) (Ask if there are any other nominations.)
- b) If there is only one candidate for this office, you state: "There being only one candidate for the office of District President, the Chair declares (NAME) the newly elected District President.
- c) Ask the Sergeant-at-Arms to escort the President-elect to the rostrum for her remarks.
- 21. In the event there are two or more candidates for the office of District President:
  - a) The District Secretary will read the voting strength of the Units as per their Certification of Delegates presented to her prior to the opening of the Conference. (This Certification of Delegates should be compared with the delegate strength furnished by Department Headquarters which indicates the maximum number of delegates each Unit is allowed.) Each Unit shall have as many votes as it is entitled to registered delegates. The vote of any delegate not present shall be cast by the majority of delegates present from her Unit. Note: It is not necessary for all registered delegates to be in attendance. The delegate(s) from the Unit may cast the ballots in accordance with the majority of their delegate's decision.
  - b) The Sergeant-at-Arms or Pages will then pass out the same number of ballots to the Chairman of each Unit delegation as called out by the District Secretary.
    - (ONLY THE DISTRICT PRESIDENT HAS HER OWN VOTE AT THE CONFERENCE. DEPARTMENT OFFICERS AND PAST DEPARTMENT PRESIDENTS DO NOT HAVE THEIR OWN VOTE AT A CONSTITUTIONAL CONFERENCE. They must be registered delegates of their Unit to vote.)
  - c) After votes are cast, the Chairman of Tellers collects all ballots, and she and her committee (all appointed by you prior to the election) retire to count the ballots. When they return you ask for the report of the Tellers

- Committee. Chairman tells President vote count. President declares election winner.
- d) Chairman of Tellers moves that the ballots be destroyed. Motion needs to be seconded, ask for any discussion and then call for the vote. State the declaration of fact and announce the result of the vote. "The ayes have it and the motion has passed, or the noes have it and the motion has failed."
- 22. If no endorsed candidate for District President, state, "there being no endorsed candidate for the office of District President, nominations are now open for the office of District President."
  - a) If more than one candidate is nominated from the floor, proceed with election by ballot as outlined above in No. 21.
  - b) The District President-elect to submit a statement to Department Headquarters prior to Department Convention, indicating her willingness to serve as District President.
- 23. The District's delegate and alternate to National Convention are **elected** at the Constitutional Conference. However, before opening nominations state that anyone being nominated must definitely be planning to attend the National Convention. Chairman of Tellers handles ballots in same manner as above.

# IF THERE IS NO ALTERNATE DELEGATE WILLING TO ATTEND THE NATIONAL CONVENTION, DO NOT PUT A MEMBER'S NAME ON THE FORM.

- 24. You should state that nominations are now open for the delegate to the National Convention. Regardless of how many names are placed in nomination, the members will vote for one - the member receiving the highest number of votes will be the delegate and the member receiving the second highest number of votes will be the Alternate. It may be the custom of the District to send the outgoing President or incoming President, but they must be elected!
- 25. Remarks by the distinguished guests. If the Department President is in attendance, she should be the last one to speak.

- 26. Announcements.
- 27. Report of Resolutions Committee.
- 28. Thank Hostess Unit for all courtesies extended.
- 29. Closing prayer.
- 30. Retirement of Colors and adjournment of meeting.
- 31. Memorial Service Time of service varies in each District.

#### Note:

- 1) You must have 30% of the Units from the District present at the Conference for it to be a legal meeting. If you have 20 Units in your district, 6 must be present at the opening role of Units. If there is no quorum, reports can be given, however, there can be no election for District President or Delegate to National Convention.
- 2) If you either do not have a quorum or simply fail to elect a President at the Conference, a District Caucus will be called by the Department President at Convention for the purpose of electing a President. Filling the vacancy of President is the only business that can be conducted at this caucus. The vacancy of delegate to National Convention will be filled by an alternate elected on the Convention floor.
- 3) You must complete the Quorum Report mailed to you with the Conference Material. A copy of one is included on the next page for your reference.

Other than the election of District President, and Delegate and Alternate to National Convention, <u>No Other Business</u> shall be conducted at the District Constitutional Conference.

# **Constitutional Conference**

# **Quorum Report**

Each Distri	ct must	establish	а	quorum	at	its	conference	and	report	such	to
Department	Headqua	arters imme	edia	tely follow	ving	the	close of the	confe	erence i	using t	his
form.											
District #		<u></u>									
Number of U	Jnits in th	e District _									
Number of U	Jnits Regi	istered at th	ne (	Conference	e						
	J										
Attach the r	egistratio	n forms tur	ned	in during	ı the	rea	istration perio	od prie	or to the	e open	ina
	_			_		_	nent Headqı	-		-	_
results of the						•	•		J		
Signature of	District F	President									

Department Office Use Only					
Quorum was met	Yes	No			
Election Valid	Yes	No			
Did District Elect a President	Yes	No			
Did District Elect a Delegate	Yes	No			
Does District Require a Caucus	Yes	No			



# **DISTRICT CAUCUS OUTLINE**

This caucus of the	District, Departmo	ent of Florida \	will please come to order.
The Parliamentarian for this the Department President.	caucus_ (Introduce the Pa	ırliamentarian)	_was appointed by
May I have your consent to	appoint		as Secretary and_ as Chaplain? (Ask these
people ahead of time so the	y can be prepare		- 1
The Chaplain will offer praye	er.		
The only purpose for this monther business.	eeting is to elect a	a District Presi	dent. There shall be no
"The Chair calls for nominat (She will nominate someone		r." Recognize	the first person standing.
"Are there any other nomina	ations?"		
If there is more than one pe If no one else stands re If no other nominations "All in favor of electing please say aye, those oppo	peat "are there an state:	y other nomina	ations?"
Will the newly elected Presi	dent		_come forward for remarks.
Close with a prayer.			
This meeting is now adjourn	ned, thank you for	your cooperat	ion.
Complete the Caucus Form	by both the Distri	ict President a	nd the newly elected District
President and turn in immed	diately to the Depa	artment Secret	ary.



# **DISTRICT CAUCUS FORM**

, District President for District,					
, a member in					
rict President at the District					
, at the District Caucus, I					
(Home) (Cell)					